



# Eligibility Enrollment Hospital Solutions

## We Outperform Competitors

For more than 30 years, we have partnered to understand the unique government program eligibility and enrollment needs of organizations. Based on our experience, we design custom reimbursement solutions to maximize cash flow for hospital systems.

### What does our experience mean to you?

Our experience allows us to increase the volume of Accepted and Approved Patients, resulting in a higher Conversion of Charges.

#### Head-to-Head Competitor Comparison\*

| CLIENT #1    | APPROVED | NET CONVERSION | GROSS CONVERSION |
|--------------|----------|----------------|------------------|
| Centauri     | 5678     | 36%            | 12%              |
| Competitor A | 1396     | 18%            | 3%               |
| CLIENT #2    | APPROVED | NET CONVERSION | GROSS CONVERSION |
| Centauri     | 25044    | 88%            | 40%              |
| Competitor B | 21802    | 77%            | 35%              |
| CLIENT #3    | APPROVED | NET CONVERSION | GROSS CONVERSION |
| Centauri     | 7672     | 71%            | 21%              |
| Competitor C | 3333     | N/A            | 13%              |

Data derived from client-led comparison reports from alpha-split (50/50 between Centauri & Competitors) at major Level 1 Trauma Facilities.



## Are you ready to maximize reimbursement efforts?

We will help you realize an increase in revenue for the care your hospital team provides to Medicaid, Subsidized Qualified Health Plans (QHP), Charity Care and Federal Disability Income Program members.

The value of our services includes a full end-to-end program, to ensure that we increase accepted charges from all possible revenue.

Learn more about how we outperform competitors to provide your hospital system with industry-leading reimbursement services, while you help patients realize quality-of-life improvements:

### **ENROLLMENT AND RETENTION:**

Seamless end-to-end Medicaid enrollment assistance with the appropriate county/state office, including denials resolution, pre-authorization assistance and annual redetermination submissions for continuous coverage.

### **APPLICATION ASSISTANCE:**

Bedside, phone and in-person assessments for inpatients, emergency department patients, outpatients and "overflow" or other referred accounts.

### **LOW-DOLLAR ACCOUNT SPECIALIZATION:**

Patient-focused call centers and technology solutions reach high-volume, low-dollar inventory more efficiently. Giving you increased ROI on accounts otherwise written off.

### **SOCIAL DETERMINANTS OF HEALTH:**

Connection to non-medical, community benefits for patients. Partnership on community outreach events linked to Community Health Assessments for clients.

**Need assistance to ensure proper reimbursement?**

**Contact us to learn how we can assist you**

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