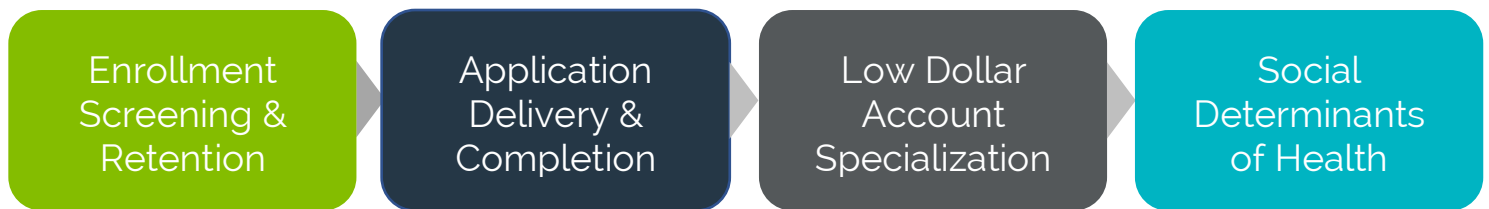


Eligibility Enrollment Hospital Solutions

Custom Reimbursement Solutions Overview

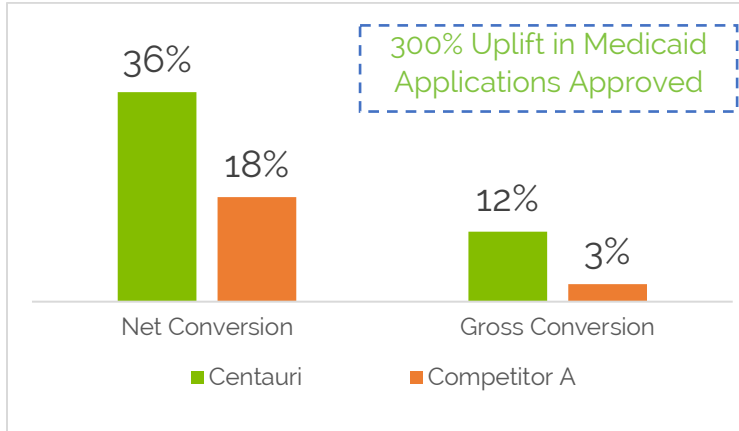


- 1 Seamless patient multi-program eligibility determination with denial resolution, pre-authorization assistance and annual retention
- 2 Patient-focused engagement centers and outreach targeted towards high-volume, low-dollar inventory boosts ROI and conversion rates while reducing write-offs
- 3 Bedside, telephonic and in-home multi-payer program application assistance and completion for inpatient, outpatient, emergency department, Medicare primary with no secondary and other patient referral types
- 4 Serving the whole patient by connecting them to community benefits, partnering in hospital-sponsored community outreach events and matching Community Health Needs Assessment (CHNA) programs

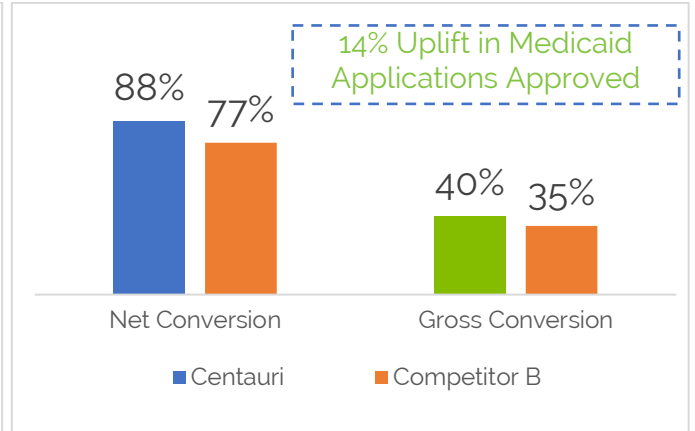
Key Competitive Differentiators

- 30+ years of experience in government program eligibility and enrollment
- Customized hybrid solutions for complex revenue cycle processes and workflows
- Consultative Implementation Design Sessions focused on establishing strategic and long-term partnerships with hospitals and health systems
- Compass® technology provides eligibility determination through an automated eligibility calculator while providing rules-based workflows driven by specific State, County and local processing protocols
- Multiple Key Performance Indicators tracked, monitored, reported and delivered via 24/7 web-based reporting

Results from Customer 1



Results from Customer 2



Benefits

- Best-in-industry performance brings significant ROI improvement above the competition
- Focus on the whole patient helps improve customer loyalty and community benefit reporting
- Collaboration and customized solution for unique needs – we fit where you need us
- Technology and reporting that tracks performance and process improvement opportunities
- Library of pre-mapped electronic applications, forms and eligibility guidelines allows for implementation and eligibility enrollment across the United States
- Highly trained on-site associates become an extension of hospital staff providing additional resources and improving workload capacity

To Schedule a Demo Contact:

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