

# **REVENUE CYCLE ANALYTICS**



Centauri's Revenue Cycle Analytics solutions deliver results through Artificial Intelligence (AI), services and technology that allow hospitals and physicians to optimize revenue cycle performance. Using our cloud-based Charge Accuracy, Pricing Analytics, Pricing Transparency and Denials Intelligence solutions, providers are able to identify, quantify, resolve and measure key revenue cycle issues. All of our Revenue Cycle Analytics solutions employ ongoing measurement of revenue cycle improvement and can be tailored to meet customer requirements.

## CHARGE ACCURACY

APPLIES MORE THAN 500,000 PAYOR-SPECIFIC RULES TO ISOLATE MISSING OR INACCURATE CHARGES, INCLUDING ERRORS ON "CLEAN" POST-EDIT CLAIMS

Centauri's comprehensive Charge Accuracy solution improves revenue cycle accuracy and integrity by finding, quantifying and valuing provider charge errors. Using claims data (HCPCS, revenue codes, ICD-10, etc.) submitted to payors, we apply over 500,000 predictive analytical test to identify errors in charging, coding, and billing practices. Artificial Intelligence (AI) enables the development of pattern recognition across vast arrays of provider claims to identify potential inaccuracies. Providers can use the results to correct current claims and identify areas to improve the accuracy of future claims.

#### PRICING ANALYTICS

## ALLOWS FOR MODELING OF ANY PRICING STRATEGY WHILE PROJECTING ACCURATE IMPACT OF MODEL CHANGES

Hospitals face incredible pressure to develop and implement defensible pricing strategies while keeping an eye on the bottom line. With Centauri's Pricing Analytics solution, they can develop and understand the impact of their pricing strategy, as well as adjust the strategy by checking projections against actual data. These strategies can include considerations and goals related to market, payor, net revenue, departmental and service lines.

Centauri experts first design custom business rules then translate them into mathematical algorithms to accurately describe a hospital's marketing, financial and internal pricing strategies and priorities. Our system allows tremendous flexibility for providers to maximize price-sensitive net revenue, both with the help of our revenue consultants, or by running their own iterations of the pricing model.

## PRICE TRANSPARENCY

## TAILORS STRATEGIES FOR INDIVIDUAL HOSPITALS, OFFERING QUICK IMPLEMENTATION AND EXPERT SUPPORT

The Centers for Medicare & Medicaid Services (CMS) has enacted pricing rules that include requirements for hospitals to offer more transparent prices to patients for the items and services they provide.

While implementing these complex rules can be time-consuming, our turnkey hospital Price Transparency solution allows hospitals to meet the mandate efficiently. Our Price Transparency solution addresses the two major components of the CMS requirement: 1) publishing the Charge Description Master prices with the associated payor-specific negotiated rates, and 2) publishing the detail for the 300 shoppable services.

**WE WORK WITH CLIENTS TO CREATE UNIQUE AND COMPREHENSIVE SOLUTIONS ACROSS** THE REVENUE CYCLE

## **DENIALS INTELLIGENCE**

#### PROVIDES DENIAL TRENDING, MEASUREMENT AND PROGRESS TRACKING TO ACCELERATE CASH FLOW AND WORKFORCE EFFICIENCY

Our Denials Intelligence solution creates the most complete information set on payor denials so that the denials that matter most can be worked first. It matches up 837s and 835s to build a Claim Group for each denial, allowing a view of all the claims and remits associated with the denials and eliminating duplicates.

Denials Intelligence is a sophisticated, denial management tool that generates a rich set of reports on all claim and remit activity. It allows hospitals and physicians to work the denials that will have the biggest impact on their bottom line in order to minimize revenue loss. It includes comprehensive reports with trending. Detailed, drill-down reporting is available on denials through rebill and payment. Trends by issue, payor and recovery are also available, along with a monthly variance report.

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